

Commodity Prices and Their Effect on Drilling



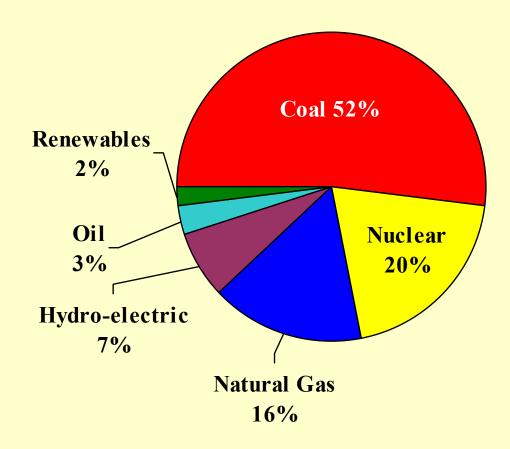
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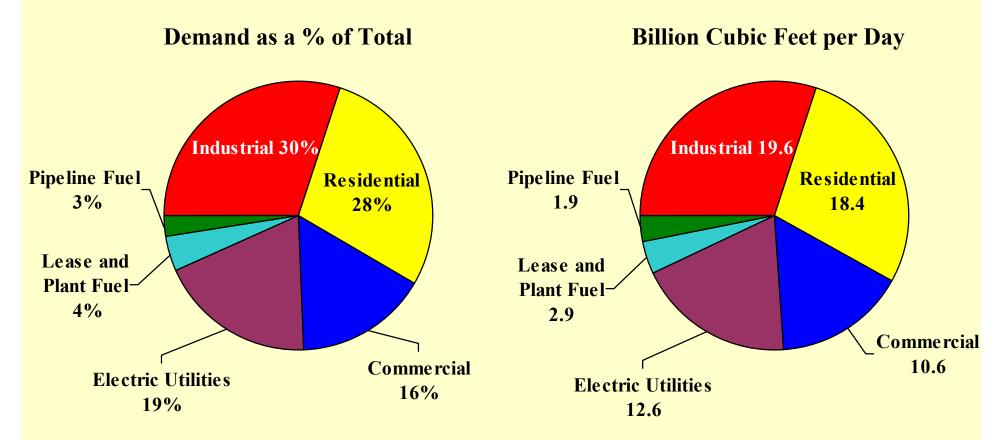
Power Generation Fuel Sources

Fuel Source as a % of Total



Source: EIA/DOE

Natural Gas Demand by Sector



^{*10.2} Bcfd of industrial demand can be classified as non-utility power generation; if this portion was classified as electric utility demand, industrial demand and electric utility demand would be 25% and 30% respectively

Source: EIA/DOE

Current Natural Gas Market

— Howard Weil current natural gas price forecasts:

| Natural Gas | | | | | | |
|-------------|--------|--|--|--|--|--|
| 2004E | \$5.20 | | | | | |
| 1Q04A | \$5.69 | | | | | |
| 2Q04E | \$4.85 | | | | | |
| 3Q04E | \$5.00 | | | | | |
| 4Q04E | \$5.25 | | | | | |
| 2005E | \$4.50 | | | | | |

- ¬We believe the price of natural gas will remain volatile
 - Supply will remain a concern
 - · Weather will significantly impact the price of natural gas
 - Demand destruction will be a factor with prices >\$4.75
 - Fuel switching (4.5 Bcf/d potential)
 - Chemical Industry demand could be lost (2.7 Bcf/d potential)
 - Higher-than-normal storage levels will have a lesser impact on pricing while lower-than-normal storage levels will have a greater impact
- ¬ Price volatility could range from \$4.00/Mcf to \$6.00/Mcf and long-term price stabilization should occur between \$4.00/Mcf and \$5.00/Mcf

Current Natural Gas Market

¬We currently have 1.171 Tcf of gas in storage

11% below the 5-year average

¬2003 Injection season had very mild weather

- From April through November 7th, NOAA reported 1,217 cooling degree days versus the 5-yr average of 1,493
 - •18% below the 5-yr average
- Reported storage injected was 2,496 Bcf or 34% above the 5-year average
 5-yr average is 1,863 Bcf injected
- ¬2003-2004 withdrawal season will primarily depend on the weather

| Winter Demand | | | | | | |
|-------------------------------|---------|---------|---------|---------|---------|----------|
| | 1998-99 | 1999-00 | 2000-01 | 2001-02 | 2002-03 | 5 yr Avg |
| Reported Heating Degree Days | 3,501 | 3,262 | 4,001 | 3,254 | 3,688 | 3,541 |
| Begin Withdrawal Season (Bcf) | 3,213 | 3,105 | 2,748 | 3,254 | 3,172 | 3,098 |
| End Withdrawal Season (Bcf) | 1,403 | 1,156 | 738 | 1,491 | 623 | 1,082 |
| Winter Demand (Bcf) | 1,810 | 1,949 | 2,010 | 1,763 | 2,549 | 2,016 |

- ¬From the beginning of withdrawal season to the end of withdrawal season, the 5-year average for winter demand is 2,016 Bcf
- ¬Through 17 weeks of withdrawal season (81% of withdrawal season)
 NOAA reported 6.3% more heating degree days versus the 5-year average
 - NOAA reported 3,159 heating degree days versus the 5-yr average of 2,972
 - Reported withdrawals were 2,001 Bcf versus the 5-yr average of 1,711 Bcf

Natural Gas Production Decline

North American Gas Production (MMcf/d)

| | 1Q04E | 2Q04E | 3Q04E | 4Q04E | YE 2004E |
|---------------------|--------|--------------|--------|--------|-----------------|
| Independents | 11,652 | 11,903 | 12,011 | 12,256 | 11,955 |
| Sequential Growth | 0.5% | 2.2% | 0.9% | 2.0% | 4.9% |
| Majors | 15,133 | 14,949 | 14,747 | 14,688 | 14,879 |
| Sequential Growth | (1.1%) | (1.2%) | (1.3%) | (0.4%) | (7.7%) |
| Total | 26,785 | 26,852 | 26,758 | 26,944 | 26,835 |
| Sequential Growth | (0.4%) | 0.2% | (0.3%) | 0.7% | (2.5%) |

| 2001 | <u>2002</u> | <u>2003</u> | 2004E |
|-------------|--|---|--|
| 11,399 | 11,052 | 11,392 | 11,960 |
| 3.8% | (3.0%) | 3.1% | 5.0% |
| 18,921 | 17,843 | 16,121 | 14,879 |
| (1.2%) | (5.7%) | (9.7%) | (7.7%) |
| 30,320 | 28,895 | 27,512 | 26,839 |
| 0.7% | (4.7%) | (4.8%) | (2.4%) |
| | 11,399 3.8% 18,921 (1.2%) 30,320 | 11,399 11,052 3.8% (3.0%) 18,921 17,843 (1.2%) (5.7%) 30,320 28,895 | 11,399 11,052 11,392 3.8% (3.0%) 3.1% 18,921 17,843 16,121 (1.2%) (5.7%) (9.7%) 30,320 28,895 27,512 |

Risk Factors

- ¬Oil product prices are exerting pressure on natural gas prices
 - As oil prices fall, fuel switching will impact natural gas demand
- ¬Gas prices rising too high will reduce demand too quickly
- ¬Weather affects demand for natural gas which will impact price
- ¬Economic Recovery
 - Improving economy will increase demand and a stagnant economy will cause demand to be flat

Oil Market Outlook

Howard Weil current oil price forecasts:

| Oil | | | | | | | |
|-------|---------|--|--|--|--|--|--|
| 2004E | \$26.00 | | | | | | |
| 1Q04E | \$34.00 | | | | | | |
| 2Q04E | \$23.00 | | | | | | |
| 3Q04E | \$23.00 | | | | | | |
| 4Q04E | \$24.00 | | | | | | |
| 2005E | \$25.00 | | | | | | |
| 2006+ | \$23.00 | | | | | | |

Quarterly Projections for World Oil Supply and Demand

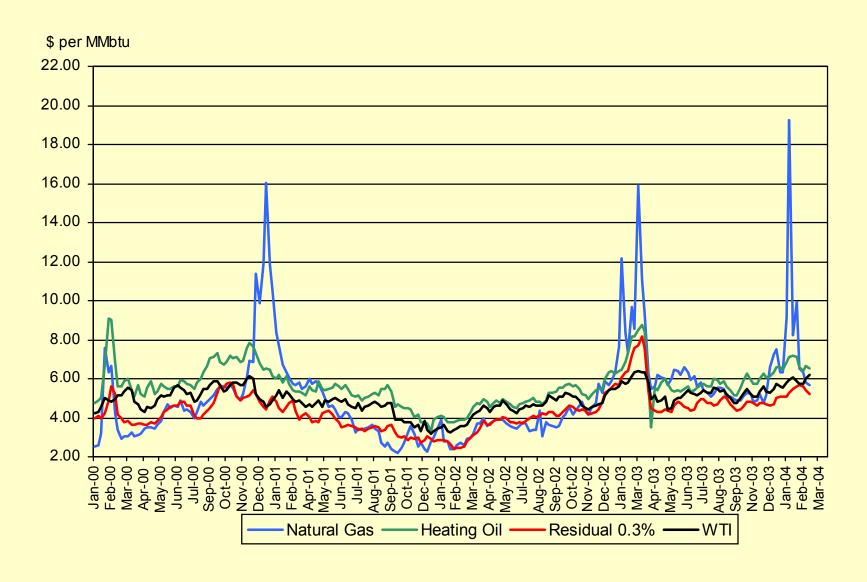
| | | | 2003 | | | | | 2004 | | |
|------------------------|-------|------|------|-------|------|--------|--------|--------|--------|--------------|
| | 1Q | 2Q | 3Q | 4Q | 2003 | 1QE | 2QE | 3QE | 4QE | 2004E |
| World Demand | 79.3 | 76.3 | 78.0 | 80.6 | 78.4 | 80.4 | 77.7 | 79.6 | 81.9 | 79.9 |
| World Supply | 78.7 | 77.9 | 79.3 | 81.5 | 79.4 | 80.7 | 79.6 | 79.7 | 80.8 | 80.2 |
| Non-OPEC | 48.8 | 48.1 | 48.9 | 49.8 | 48.9 | 50.1 | 50.0 | 50.1 | 51.1 | 50.4 |
| OPEC "10" | 24.5 | 26.1 | 25.6 | 25.9 | 25.5 | 24.5 * | 23.5 * | 23.5 * | 23.5 * | 23.8 * |
| Iraq | 2.2 | 0.4 | 1.6 | 1.8 | 1.5 | 2.0 | 2.0 | 2.0 | 2.0 | 2.0 |
| OPEC NGLs | 3.2 | 3.3 | 3.8 | 4.0 | 3.6 | 4.1 | 4.1 | 4.1 | 4.2 | 4.1 |
| Implied Stock Change * | -0.6 | 1.6 | 1.3 | 0.9 | 1.0 | 0.3 | 1.9 | 0.1 | -1.1 | 0.3 |
| Normal Stock Change ** | -0.66 | 0.96 | 0.34 | -0.76 | | -0.66 | 0.96 | 0.34 | -0.76 | |

^{*} Assumes OPEC "10" compliance @100%

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^{** 10-}year average

Comparative Fuel Prices - Natural Gas Weekly Source



Forecasted Free Cash Flow

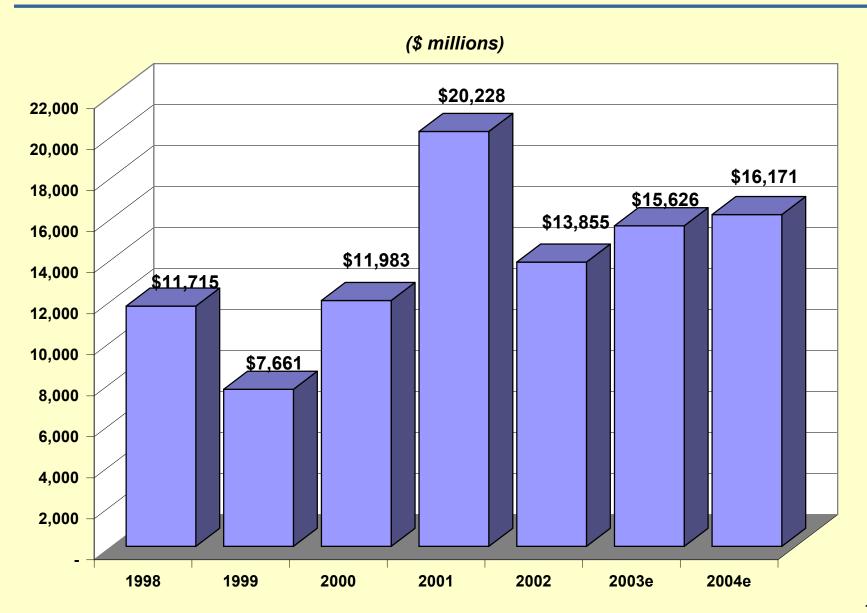
| (\$'s in Millions) | 0002F F | Osak Flam @ | фг 20 O | 20045 5 | . Caab Flaw 6 | AF 00 0 |
|---------------------------------|------------|----------------------|------------------|-------------|----------------------|---------|
| - | Cash Flow* | Cash Flow @ Capex | FCF | Cash Flow** | Cash Flow @ Capex | FCF |
| - | <u> </u> | Сирох | . 0. | | очрож | |
| SMALL CAP | | | | | | |
| Cabot Oil & Gas Corp. | \$259 | \$172 | \$87 | \$300 | \$207 | \$93 |
| Callon Petroleum Co. | 25 | 41 | (16) | 70 | 43 | 27 |
| Energy Partners | 150 | 112 | 38 | 152 | 125 | 27 |
| Evergreen Resources Inc. | 144 | 138 | 6 | 201 | 220 | (19) |
| Houston Exploration Co. | 377 | 265 | 112 | 417 | 295 | 122 |
| Nuevo Energy Co. | 153 | 67 | 86 | 148 | 68 | 81 |
| Remington Oil & Gas Corp. | 149 | 115 | 34 | 153 | 104 | 49 |
| St. Mary Land & Exploration Co. | 207 | 158 | 49 | 221 | 173 | 48 |
| Swift Energy Co. | 99 | 141 | (41) | 98 | 131 | (33) |
| Westport Resources | 457 | 277 | 180 | 515 | 370 | 145 |
| Subtotal: | \$2,020 | \$1,484 | \$536 | \$2,275 | \$1,735 | \$540 |
| MID CAP | | | | | | |
| Chesapeake Energy, Corp. | \$904 | \$700 | \$204 | \$1,022 | \$770 | \$253 |
| Forest Oil Corp. | 393 | 305 | 88 | 449 | 315 | 134 |
| Newfield Exploration Co. | 721 | 486 | 235 | 698 | 545 | 153 |
| Noble Energy, Inc. | 689 | 512 | 178 | 613 | 454 | 160 |
| Pioneer Natural Resources | 760 | 545 | 215 | 999 | 575 | 424 |
| Pogo Producing Company | 733 | 512 | 221 | 545 | 407 | 138 |
| Stone Energy Corp. | 366 | 275 | 91 | 319 | 280 | 39 |
| Tom Brown, Inc. | 275 | 250 | 25 | 360 | 300 | 60 |
| Western Gas Resources, Inc. | 208 | 165 | 43 | 232 | 210 | 22 |
| XTO Energy, Inc.*** | 792 | 450 | 342 | 963 | 520 | 443 |
| Subtotal: | \$5,841 | \$4,199 | \$1,642 | \$6,201 | \$4,376 | \$1,825 |
| LARGE CAP | | | | | | |
| Apache Corp. | \$2,694 | \$1,485 | \$1,209 | \$2,372 | \$1,850 | \$522 |
| Anadarko Petroleum Corp. | 2,856 | 2,169 | 687 | 2,604 | 2,393 | 211 |
| Burlington Resources Inc. | 2,587 | 1,503 | 1,084 | 2,739 | 1,476 | 1,263 |
| Devon Energy Corp. | 3,768 | 2,400 | 1,369 | 4,166 | 2,400 | 1,767 |
| El Paso Corp. | 1,382 | 1,400 | (18) | 808 | 850 | (42) |
| EOG Resources Inc. | 1,259 | 986 | 273 [°] | 1,149 | 1,092 | 57 |
| Subtotal: | \$14,545 | \$9,942 | \$4,603 | \$13,838 | \$10,061 | \$3,778 |
| Total: | \$22,407 | \$15,626 | \$6,781 | \$22,314 | \$16,171 | \$6,143 |

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CAPEX Spending Excluding Reserve Acquisitions

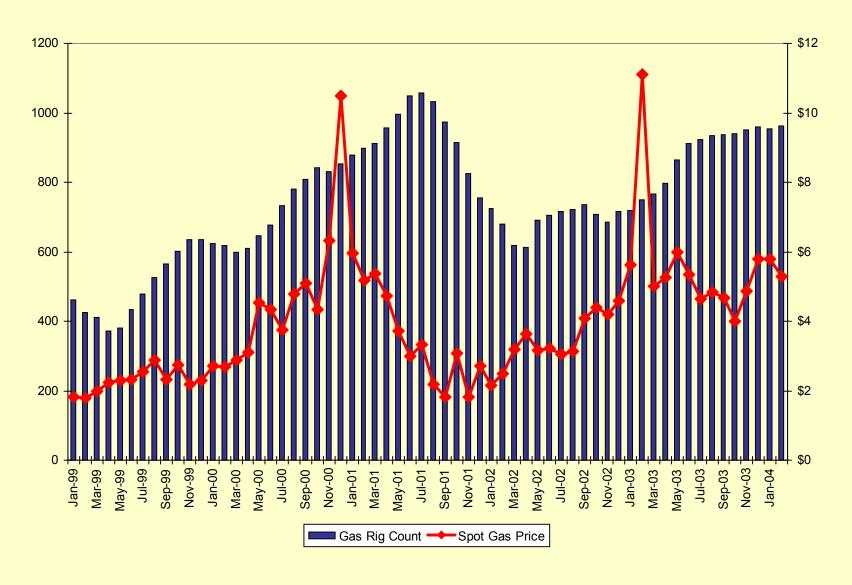
| (\$'s in Millions) | | | OAREY 5 | · · · · · · · · · · · · · · · · · · · | | | | 2001 |
|---------------------------------|------------|-----------|------------|---------------------------------------|------------|------------|------------|------------------|
| | 1998 | 1999 | 2000 | uding Reserve | 2002 | 2003e | 2004e | 2004 vs. 2003 |
| SMALL CAP | 1000 | 1000 | 2000 | 2001 | 2002 | 20000 | 20040 | 2000 |
| Cabot Oil & Gas Corp. | \$134.1 | \$62.5 | \$110.7 | \$202.6 | \$122.5 | \$172.0 | \$207.0 | 20% |
| Callon Petroleum Co. | 55.0 | 44.7 | 80.3 | 112.6 | 66.3 | 40.6 | 42.5 | 5% |
| Energy Partners | | | 63.1 | 101.5 | 59.2 | 111.9 | 125.0 | 12% |
| Evergreen Resources Inc. | 35.6 | 42.3 | 100.9 | 105.5 | 113.0 | 138.3 | 220.0 | 59% |
| Houston Exploration Co. | 140.4 | 110.6 | 145.4 | 281.0 | 200.6 | 265.0 | 295.0 | 11% |
| Nuevo Energy Co. | 155.3 | 68.3 | 113.5 | 147.9 | 59.7 | 66.8 | 67.5 | 1% |
| Remington Oil & Gas Corp. | 32.9 | 27.3 | 72.5 | 117.9 | 100.0 | 115.0 | 104.0 | (10%) |
| St. Mary Land & Exploration Co. | 53.7 | 46.2 | 71.7 | 141.7 | 99.0 | 157.5 | 173.0 | 10% |
| Swift Energy Co. | 108.3 | 61.5 | 145.1 | 205.4 | 98.2 | 140.5 | 131.0 | (7%) |
| Westport Resources | 71.0 | 50.9 | 125.4 | 252.7 | 207.4 | 276.8 | 370.0 | 34% |
| | \$786.3 | \$514.3 | \$1,028.6 | \$1,668.8 | \$1,125.8 | \$1,484.4 | \$1,735.0 | 17% |
| MID CAP | | | | | | | | |
| Chesapeake Energy, Corp. | \$247.0 | \$171.7 | \$199.4 | \$433.8 | \$434.2 | \$700.0 | \$769.7 | 10% |
| Forest Oil Corp. | 458.5 | 178.3 | 367.8 | 564.7 | 341.8 | 304.7 | 315.0 | 3% |
| Newfield Exploration Co. | 358.4 | 309.5 | 425.2 | 637.3 | 395.0 | 486.0 | 545.0 | 12% |
| Noble Energy, Inc. | 468.2 | 125.3 | 413.8 | 667.7 | 585.0 | 511.5 | 453.5 | (11%) |
| Pioneer Natural Resources | 437.6 | 163.5 | 303.7 | 499.9 | 515.3 | 544.6 | 575.0 | 6% |
| Pogo Producing Company | 213.5 | 183.5 | 172.1 | 570.4 | 362.0 | 512.0 | 407.4 | (20%) |
| Stone Energy Corp. | 250.2 | 163.3 | 263.7 | 389.8 | 228.9 | 274.9 | 280.2 | 2% |
| Tom Brown, Inc. | 75.4 | 52.2 | 109.6 | 251.8 | 147.9 | 250.0 | 300.0 | 20% |
| Western Gas Resources, Inc. | 50.0 | 37.8 | 53.0 | 70.7 | 133.3 | 165.3 | 210.0 | 27% |
| XTO Energy, Inc.* | 76.8 | 89.0 | 164.3 | 388.2 | 386.5 | 450.0 | 520.0 | 16% |
| | \$2,635.7 | \$1,474.0 | \$2,472.5 | \$4,474.4 | \$3,529.8 | \$4,199.0 | \$4,375.8 | 4% |
| ARGE CAP | | | | | | | | |
| Apache Corp. | \$541.4 | \$405.3 | \$808.3 | \$1,343.1 | \$972.5 | \$1,485.0 | \$1,850.0 | 25% |
| Anadarko Petroleum Corp. | 2,563.1 | 1,195.9 | 1,950.1 | 3,403.0 | 2,201.0 | 2,169.0 | 2,393.0 | 10% |
| Burlington Resources Inc. | 1,150.1 | 942.0 | 1,082.7 | 1,453.4 | 1,231.0 | 1,503.0 | 1,476.0 | (2%) |
| Devon Energy Corp. | 964.9 | 975.9 | 1,648.7 | 3,979.0 | 1,600.0 | 2,399.5 | 2,399.5 | 0% |
| El Paso Corp. | 1,375.0 | 1,275.0 | 1,842.0 | 2,033.0 | 1,700.0 | 1,400.0 | 850.0 | (39%) |
| EOG Resources Inc. | 558.3 | 418.2 | 584.8 | 944.5 | 793.3 | 985.8 | 1,092.0 | 11% |
| | \$8,292.9 | \$5,672.4 | \$8,482.1 | \$14,084.8 | \$9,199.2 | \$9,942.3 | \$10,060.5 | 1% |
| Total | \$11,714.9 | \$7,660.7 | \$11,983.2 | \$20,228.0 | \$13,854.8 | \$15,625.8 | \$16,171.3 | 3.5% |

CAPEX Spending Excluding Reserve Acquisitions

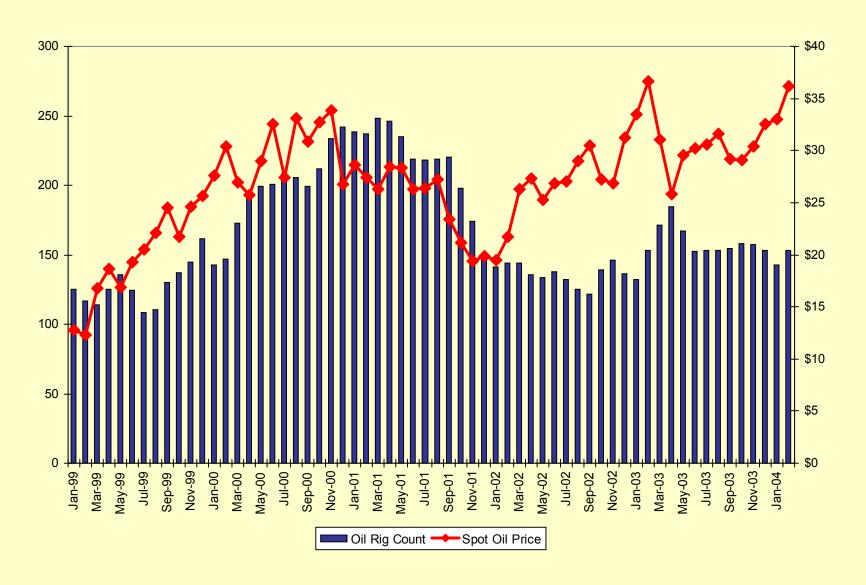


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U.S. Natural Gas Rig Count Vs. Spot Natural Gas Price



U.S. Oil Rig Count Vs. Spot Oil Price



Oil Field Service Costs

¬Rig Rates

- Onshore rig rates are forecasted to increase 10-15% in 2004
- Offshore
 - •Jackup rig rates are forecasted to increase 10-15% in 2004
 - •Semis rig rates are forecasted to remain flat in 2004

¬Land Cost

Cost are forecasted to increase 15% in 2004

¬Cement and Stimulation Cost

Costs are forecasted to increase 5-10% in 2004

¬Tubulars Cost

Cost are forecasted to Increase 25-30% in 2004

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| Research | | Important Disclosures and Certifications | | | | |
|---|----------------------------------|---|--|--|--|--|
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| Jason Conway | (001) 002 2000 | research report. | | | | |
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| | (/13) 393-4303 | BUY - We expect this stock to outperform the S&P 500 by more than 10% over the next 12 months. For higher-yielding | | | | |
| Jason M. Podraza | | equities such as REITs and Utilities, we expect a total return in excess of 12% over the next 12 months. | | | | |
| Oilfield Service | (713) 393-4509 | | | | | |
| Wesley T. Ralston, Jr. | (=0.1) =0.2 = === | HOLD - We expect this stock to perform within 10% (plus or minus) of the S&P 500 over the next 12 months. A Hold rating is | | | | |
| Independent Refiners | (504) 582-2553 | also used for those higher-yielding securities where we are comfortable with the safety of the dividend, but believe that | | | | |
| Jonathan E. Robert | (50.4) 502 2(20 | upside in the share price is limited. | | | | |
| Gas, Power and Coal Group | (504) 582-2638 | SELL - We expect this stock to underperform the S&P 500 by more than 10% over the next 12 months and believe the stock | | | | |
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